

# PRICELIST & SPECIFICATION



|                |  |         |        |
|----------------|--|---------|--------|
| LOA            |  | 12.40 m | 40' 8" |
| Hull length    |  | 11.99 m | 39' 4" |
| LWL            |  | 11.40 m | 37' 5" |
| Beam           |  | 4.17 m  | 13' 8" |
| Draft          |  |         |        |
| shallow keel   |  | 1.74 m  | 5' 9"  |
| L-keel, medium |  | 2.10 m  | 6' 11" |

|                |         |         |            |
|----------------|---------|---------|------------|
| Displacement   |         |         |            |
| shallow keel   | approx. | 10.10 t | 22,267 lbs |
| L-keel, medium | approx. | 9.80 t  | 21,605 lbs |

|               |         |          |          |
|---------------|---------|----------|----------|
| Engine Diesel |         |          |          |
| standard      | approx. | 39.00 PS | 39.00 hp |
| option        | approx. | 57.00 PS | 57.00 hp |

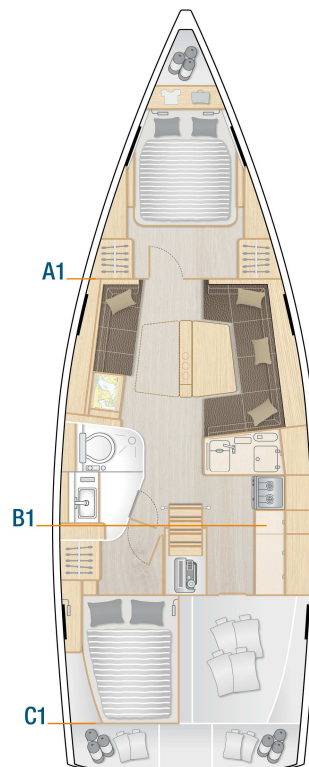
|             |         |       |         |
|-------------|---------|-------|---------|
| Fuel tank   | approx. | 160 l | 42 gal  |
| Fresh water | approx. | 475 l | 125 gal |

|                |                      |
|----------------|----------------------|
| CE Certificate | A - 10               |
| Design         | judel / vrolijk & co |
| Interior       | HanseYachts Design   |

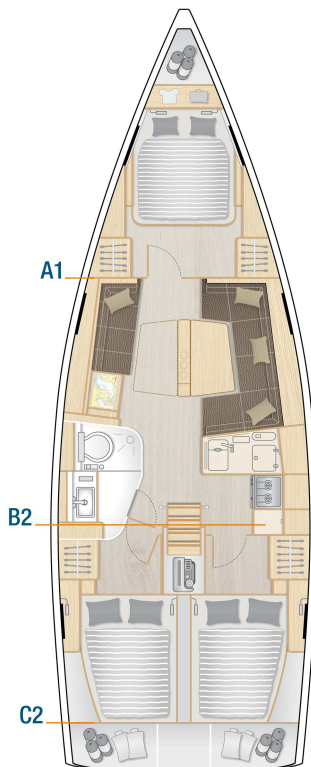
|                      |         |                       |             |
|----------------------|---------|-----------------------|-------------|
| Mast length above WL | approx. | 19.60 m               | 64' 4"      |
| Total sail area      | approx. | 87.00 m <sup>2</sup>  | 936 sq ft   |
| Main sail            |         |                       |             |
| standard             | approx. | 52.50 m <sup>2</sup>  | 565 sq ft   |
| furling              | approx. | 45.00 m <sup>2</sup>  | 484 sq ft   |
| Self-tacking jib     | approx. | 34.50 m <sup>2</sup>  | 371 sq ft   |
| Crossover            | approx. | 76.90 m <sup>2</sup>  | 828 sq ft   |
| Gennaker             | approx. | 120.00 m <sup>2</sup> | 1,292 sq ft |

# 418

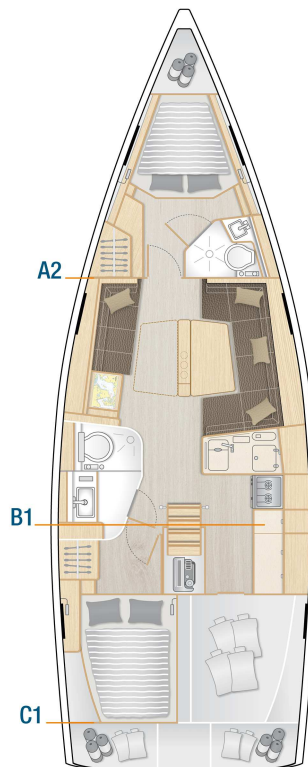
All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice. Valid from 2019.07.01.



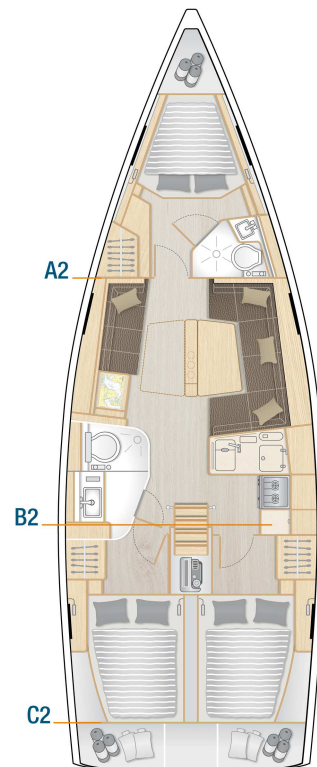
Standard



Option



Option



Option

## HULL

- 6 hull windows (3 each side)
- GRP hull, isophthalic gelcoat, colour: Signal White (RAL9003), 1st layer vinyl ester resin and balsa sandwich laminat
- Waterline and cove line, isophthalic gelcoat, colour: Dark Grey (RAL 7043)

## KEEL

- L-keel, cast iron, draft: 2.10 m
- GRP rudder with sea-water resistant aluminium shaft and selfaligning bearings

## LAYOUT & INTERIOR

- A1: Master cabin with island double berth and storage space
- B1: Saloon with large L-galley, dining area on stb and sofa on port
  - separate head with shower stall on port (only with XL3001)
- C1: Aft cabin with double berth and storage space on port, utility room on stb (only with XL2001)
- 2-burner gas stove, 12 V fridge approx. 130 l, waste bin, double stainless steel sink with mixing tab
- Interior furniture in high quality marine plywood, satin varnish
- Hanse companionway closing system
- Saloon table, folding with stowage
- Worktop in galley - Black Quartz

## WOOD (FURNITURE, FLOORBOARD)

- Furniture - Mahogany Style, Satin Varnish
- Cupboard fronts in wood colour
- Floorboard - Acacia

## UPHOLSTERY

- Mattresses for all berths
- Upholstery - Monte Carlo, colour: Cream

## DECK & OUTSIDE EQUIPMENT

- GRP deck with antislip surface, isophthalic gelcoat, colour: Signal White (RAL 9003), 1st layer vinyl ester resin with balsa sandwich core. 1 cockpit locker on stb, stern locker on port and stb, stowage for running rigging at helm position, anchor locker at bow.
- Teak on cockpit benches
- Teak on bathing platform

- Twin wheel steering system with emergency tiller
- 2 stainless steel steering wheels with leather cover
- Cockpit table, stainless steel with folding teak tops
- Pulpit and pushpit, stainless steel
- Railing, incl. stanchions and stainless steel wire
- Covered halyards and control lines lead to cockpit helm position, organizers and jammers, 4 mooring cleats, handrail on coach roof, bow anchor fitting with step
- 2 LEWMAR 45 ST EVO manual halyard winches
- Bathing platform, manual fold-out with swimming ladder
- Anchor and forestay fitting
- Self tacking jib system
- Mainsheet system
- 2 deck hatches - openable, anchor locker hatch, stowage on coach roof with acrylic glass hatch
- Coach roof side windows with openable portlight on ps
- 6 deck coach roof windows with openable portlight in bathroom, glass next to companionway, glass in saloon and master cabin, 2 portlights in cockpit side for aft-cabins

## RIG & SAILS

- Rig, anodized aluminium, deck stepped, with kicker, standing and running rigging and 2 reefs
- ELVSTRÖM Dacron sails - full battened, main and jib

## NAVIGATION & INSTRUMENTS

- Illuminated compass
- Navigation lights - LED

## PROPULSION

- Fuel tank, approx. 160 l
- Engine (Diesel, approx. 39 hp) - saildrive, 2-blade fix propeller

## EQUIPMENT

- 12 V and 230 V electric system with main panels and 230 V shore power and sockets.
- AGM battery set, capacity: 1x 90 Ah + 1x 160 Ah AGM
- Country Version: EU / AUS
- Battery charger 35 A
- Manual toilet with sea water flush (B layout)
- LPG gas system, stowage for 1 gas bottle

- Blackwater system (appr. 55 l) with deck extraction and seacock for head, electric and manual bilge pump
- Freshwater system with electric pump and 20 l hotwater, heated also by main engine
- Freshwater tank, appr. 295 l
- Add. freshwater tank, appr. 180 l

#### ACCESSORIES

- Mast steps

#### SHIPPING & TRANSPORT

- CE - Certificate cat. A - 10
- Owners manual
- EC - Type Examination Certificate

## AS PER STANDARD SPECIFICATION

excl. VAT  
158.900 €

## PACKAGES

### XW2000 B&G Navigation Package 9.290 €

|        |                                                                                                              |
|--------|--------------------------------------------------------------------------------------------------------------|
| XF2200 | 2 B&G Triton <sup>2</sup> multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature) |
| XF3000 | B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)                             |
| XF4010 | B&G Zeus <sup>3</sup> 9" chart plotter at cockpit table                                                      |
| XF5000 | B&G Autopilot with Triton <sup>2</sup> control unit and Precision 9 compass                                  |
| XK5000 | VHF preparation with antenna and splitter for FM and AIS                                                     |

### XW2001 Upgrade - 12" chart plotter 990 €

|        |                                                          |
|--------|----------------------------------------------------------|
| XF4011 | B&G Zeus <sup>3</sup> 12" chart plotter at cockpit table |
|--------|----------------------------------------------------------|

### XW3000 Cruising Package 6.790 €

|        |                                                                                                           |
|--------|-----------------------------------------------------------------------------------------------------------|
| XC1325 | Teak on cockpit bottom                                                                                    |
| XC1333 | Teak on helmsman seats                                                                                    |
| XC9060 | 2 helmsman seats, foldable                                                                                |
| XC9062 | Helmsman footrests (free mountable)                                                                       |
| XC9080 | 2 additional cleats, midship (1 each side)                                                                |
| XC9090 | Anchor windlass, electrical, with automatic fuse and remote control with chain counter (only with XH1001) |
| XC9100 | Delta-anchor 16 kg, galvanized with 30 m galvanized chain                                                 |
| XC9422 | Coach roof side windows with openable portlight on stb                                                    |
| XF4550 | Hanse security cloud with 24 months subscription and device installed on board                            |
| XH1001 | Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM                                                           |
| XH3110 | Shower unit in cockpit, warm-/coldwater                                                                   |
| XV9420 | Wind indicator                                                                                            |
| XV9450 | Flagpole                                                                                                  |
| XV9901 | 6 fenders                                                                                                 |
| XV9902 | 4 mooring lines                                                                                           |
| XV9910 | Add. winch handle                                                                                         |
| XV9950 | HANSE maintenance kit                                                                                     |

|               |                                                                                              |                |
|---------------|----------------------------------------------------------------------------------------------|----------------|
| <b>XW3001</b> | <b>Upgrade - synthetic teak (colour selection)</b>                                           | <b>490 €</b>   |
| XC1326        | Synthetic teak on cockpit bottom                                                             |                |
| XC1334        | Synthetic teak on helmsman seats                                                             |                |
| XC1341        | Synthetic teak on cockpit benches                                                            |                |
| XC1351        | Synthetic teak on bathing platform                                                           |                |
| <hr/>         |                                                                                              |                |
| <b>XW3002</b> | <b>Upgrade - Stainless steel anchor with chain</b>                                           | <b>1.700 €</b> |
| XC9101        | Ultra-anchor 16 kg, stainless steel, with 'Ultra Flip' swivel and 50 m stainless steel chain |                |
| <hr/>         |                                                                                              |                |
| <b>XW3003</b> | <b>Upgrade - bathing platform with swimming stairs</b>                                       | <b>1.490 €</b> |
| XC6002        | Bathing platform, manual fold-out with swimming stairs                                       |                |
| <hr/>         |                                                                                              |                |
| <b>XW4000</b> | <b>Performance Package</b>                                                                   | <b>6.190 €</b> |
| XC2201        | 2 GRP steering wheels, Y-spoke (black or white)                                              |                |
| XE3005        | ELVSTRÖM FCL performance sails - full battened, triradial, main and jib                      |                |
| XE9001        | Dyneema halyards for main and jib                                                            |                |
| XE9002        | Selden MDS mainsail slider system                                                            |                |
| <hr/>         |                                                                                              |                |
| <b>XW4001</b> | <b>Upgrade - Secondary Winches</b>                                                           | <b>1.950 €</b> |
| XC5200        | 2 LEWMAR 45 ST EVO manual secondary winches                                                  |                |
| <hr/>         |                                                                                              |                |
| <b>XW4100</b> | <b>Gennaker Package</b>                                                                      | <b>4.090 €</b> |
| XE3105        | QUANTUM Gennaker (colour selection - only with XC9161)                                       |                |
| XE3110        | Squeezer for Gennaker                                                                        |                |
| XE9003        | Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161)  |                |
| <hr/>         |                                                                                              |                |
| <b>XW5000</b> | <b>Comfort Package</b>                                                                       | <b>3.790 €</b> |
| XC9032        | Courtesy lights in cockpit                                                                   |                |
| XC9033        | Courtesy lights at companionway                                                              |                |
| XC9300        | 2 vents for coach roof hatches                                                               |                |
| XL9003        | Indirect lights in saloon and cabins                                                         |                |
| XL9004        | LED overhead lights in saloon and master cabin, dimmable                                     |                |
| XL9010        | SLS - Scenario light system - touch screen controller and dimmer in saloon                   |                |
| XN2500        | Cockpit cushions (colour selection)                                                          |                |
| XV9010        | Blind set with flyscreens for deck hatches                                                   |                |

|        |                                    |
|--------|------------------------------------|
| XV9060 | Blinds for hull windows            |
| XV9080 | Blinds for side coach roof windows |

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|               |                              |                |
|---------------|------------------------------|----------------|
| <b>XW7000</b> | <b>Entertainment Package</b> | <b>1.560 €</b> |
|---------------|------------------------------|----------------|

|        |                                                                                             |
|--------|---------------------------------------------------------------------------------------------|
| XH2090 | Wireless charging                                                                           |
| XK1000 | FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000) |
| XK2000 | 2x 2 speakers in saloon and cockpit                                                         |
| XK3070 | FUSION MS-NRX remote control in cockpit                                                     |

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|               |                                |              |
|---------------|--------------------------------|--------------|
| <b>XW7001</b> | <b>Upgrade - Premium Radio</b> | <b>490 €</b> |
|---------------|--------------------------------|--------------|

|        |                                                                                                               |
|--------|---------------------------------------------------------------------------------------------------------------|
| XK1001 | FUSION MS-AV755 Multimedia radio with bluetooth and CD/DVD player - for saloon and cockpit (only with XK5000) |
| XK5030 | FUSION wireless link - remote control via mobile devices                                                      |

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|               |                          |                |
|---------------|--------------------------|----------------|
| <b>XW7030</b> | <b>TV Package saloon</b> | <b>1.390 €</b> |
|---------------|--------------------------|----------------|

|        |                              |
|--------|------------------------------|
| XK4040 | TV preparation in saloon     |
| XK4140 | LED TV flat screen in saloon |
| XK5020 | DVB-T2 antenna for TV        |

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## OPTIONS

excl. VAT

### HULL

|        |                                                              |                |
|--------|--------------------------------------------------------------|----------------|
| XA1001 | GRP hull, gelcoat colour: Grey (RAL 7040)                    | <b>3.200 €</b> |
| XA3001 | Waterline and cove line, coloured gelcoat (colour selection) | <b>440 €</b>   |

### KEEL

|        |                                  |                |
|--------|----------------------------------|----------------|
| XB1001 | L-keel, cast iron, draft: 1.74 m | <b>2.490 €</b> |
| XB9000 | Keel and rudder - not mounted    | <b>590 €</b>   |

### LAYOUT & INTERIOR

|        |                                                                                                                                  |                |
|--------|----------------------------------------------------------------------------------------------------------------------------------|----------------|
| XL1002 | A2: Master cabin with separate head, double V-berth and storage space                                                            | <b>3.650 €</b> |
| XL2002 | B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002) | <b>780 €</b>   |
| XL3002 | C2: 2 aft cabins with double berth and storage space (only with XL2002)                                                          | <b>2.290 €</b> |
| XL7200 | Chart table lowerable and seat in saloon convertible into double berth                                                           | <b>1.990 €</b> |

|        |                                    |       |
|--------|------------------------------------|-------|
| XL7601 | Worktop in galley - Seashell White | 490 € |
|--------|------------------------------------|-------|

## WOOD (FURNITURE, FLOORBOARD)

|        |                                                                     |         |
|--------|---------------------------------------------------------------------|---------|
| XM1101 | Furniture - Canadian Chestnut                                       | 3.490 € |
| XM1104 | Furniture - French Oak                                              | 3.490 € |
| XM1161 | Cupboard fronts coloured (partial as per design - colour selection) | 990 €   |
| XM1201 | Floorboard - Classic Stripes                                        | 1.590 € |
| XM1202 | Floorboard - Noce Nero                                              | 690 €   |
| XM1203 | Floorboard - Delight Oak                                            | 690 €   |

## UPHOLSTERY

|        |                                                   |         |
|--------|---------------------------------------------------|---------|
| XN2001 | Upholstery - Sorrento (colour selection)          | 690 €   |
| XN2002 | Upholstery - Florence (colour selection)          | 1.090 € |
| XN2003 | Upholstery - Monaco (colour selection)            | 1.390 € |
| XN2004 | Upholstery - Portofino Leather (colour selection) | 2.990 € |
| XN2400 | Sun bed cushions on coach roof (colour selection) | 990 €   |
| XN2500 | Cockpit cushions (colour selection)               | 890 €   |
| XN2503 | Cushions for helmsman seat (colour selection)     | 290 €   |

## DECK & OUTSIDE EQUIPMENT

|        |                                                                                       |          |
|--------|---------------------------------------------------------------------------------------|----------|
| XC1300 | Teak on side deck                                                                     | 9.490 €  |
| XC1301 | Synthetic teak on side deck (colour selection)                                        | 10.990 € |
| XC1310 | Teak on coach roof                                                                    | 2.990 €  |
| XC1311 | Synthetic teak on coach roof (colour selection)                                       | 3.390 €  |
| XC2201 | 2 GRP steering wheels, Y-spoke (black or white)                                       | 1.490 €  |
| XC3003 | Cockpit table with stowage and optional fridge                                        | 790 €    |
| XC3010 | Fridge for cockpit table (only with XC3003)                                           | 590 €    |
| XC4001 | Gateway stanchion                                                                     | 790 €    |
| XC5102 | 2 LEWMAR 45 EST EVO electrical halyard winches with automatic fuse (only with XH1001) | 5.990 €  |
| XC5200 | 2 LEWMAR 45 ST EVO manual secondary winches                                           | 2.250 €  |
| XC9020 | Rub rail, teak                                                                        | 1.200 €  |
| XC9161 | Anchor and forestay fitting with double mooring roll incl. gennaker/crossover eye     | 690 €    |
| XC9404 | 2 openable hatches in deck windows next to companionway                               | 1.190 €  |

## RIG & SAILS

|        |                                                                                             |         |
|--------|---------------------------------------------------------------------------------------------|---------|
| XE1001 | Mast, anodized aluminium with manual inmast furling system                                  | 2.250 € |
| XE2001 | Lazy bag with lazy jacks (colour selection - not with XE1001)                               | 990 €   |
| XE2012 | Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection)             | 2.350 € |
| XE2021 | Bimini with stainless steel stake (colour selection)                                        | 2.990 € |
| XE3005 | ELVSTRÖM FCL performance sails - full battened, triradial, main and jib                     | 4.490 € |
| XE3300 | ELVSTRÖM CZ Crossover sail - with CX endless furler and storage bag (only with XC9161)      | 5.390 € |
| XE9001 | Dyneema halyards for main and jib                                                           | 880 €   |
| XE9003 | Gennaker/Crossover package incl. halyard, 2 sheets, 2 blocks and padeyes (only with XC9161) | 890 €   |

## NAVIGATION & INSTRUMENTS

|        |                                                                                  |         |
|--------|----------------------------------------------------------------------------------|---------|
| XF3000 | B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000) | 990 €   |
| XF4000 | B&G Zeus <sup>3</sup> 9" chart plotter at chart table                            | 2.750 € |
| XF4500 | B&G 4G Broadband Radar (only with XF4000, XF4010 or XF4011)                      | 2.990 € |
| XF4600 | B&G AIS Class B transponder (only with XF4000, XF4010 or XF4011 and XK5000)      | 1.290 € |

## PROPULSION

|        |                                                                       |         |
|--------|-----------------------------------------------------------------------|---------|
| XC1001 | Engine (Diesel, approx. 39 hp) - saildrive, 2-blade folding propeller | 1.000 € |
| XC1103 | Engine (Diesel, approx. 57 hp) - saildrive, 3-blade folding propeller | 5.400 € |
| XC3101 | Bowthruster, 12 V, retractable, incl. battery                         | 7.900 € |

## EQUIPMENT

|        |                                                                                                                          |         |
|--------|--------------------------------------------------------------------------------------------------------------------------|---------|
| XH1601 | Country Version: US / JPN                                                                                                | 1.190 € |
| XH2201 | Inverter/charger, 12 V / 1600 W - 60 A, incl. AC panel (only with XH1001)                                                | 2.290 € |
| XH3001 | Electric toilet with sea water flush (B layout)                                                                          | 1.150 € |
| XH3011 | Electric toilet with sea water flush (A2 layout, only with XL1002)                                                       | 1.150 € |
| XH4011 | Heating, hot air with blowers in saloon and master cabin (not with XH4511 and XH4514)                                    | 3.750 € |
| XH4021 | Outlet for heating in aft cabin port (only with XH4011 and XL3001)                                                       | 290 €   |
| XH4022 | Outlet for heating in aft cabins (only with XH4011 and XL3002)                                                           | 480 €   |
| XH4511 | Air conditioning, 12.000 BTU, 1 unit: saloon and master cabin, incl. 2nd shore power (not with XH4011)                   | 8.900 € |
| XH4514 | Air conditioning, 8.000 BTU, 1 unit: aft cabin, incl. 2nd shore power (not with XH4011)                                  | 4.900 € |
| XH5110 | Additional fridge in galley (only with layout C1 and XH1001)                                                             | 1.450 € |
| XH5150 | Microwave in galley                                                                                                      | 790 €   |
| XH5610 | Grey-water system "Lakes" for bathrooms and galley, tank: 100 l - no hull-through fittings, fresh-water capacity reduced | 1.450 € |

|        |                                                                                        |                |
|--------|----------------------------------------------------------------------------------------|----------------|
| XH6001 | Grey-water system for bathrooms and galley, tank: 100 l - fresh-water capacity reduced | <b>1.560 €</b> |
|--------|----------------------------------------------------------------------------------------|----------------|

## RADIO & ENTERTAINMENT

|        |                                                          |                |
|--------|----------------------------------------------------------|----------------|
| XK5000 | VHF preparation with antenna and splitter for FM and AIS | <b>290 €</b>   |
| XK5011 | Antenna for 3G/4G internet and Wi-Fi onboard             | <b>1.180 €</b> |

## ACCESSORIES

|        |                                              |              |
|--------|----------------------------------------------|--------------|
| XV9120 | Cockpit table cover (colour selection)       | <b>330 €</b> |
| XV9130 | Cover for steering wheels (colour selection) | <b>340 €</b> |

## SHIPPING & TRANSPORT

|        |                                |                |
|--------|--------------------------------|----------------|
| XZ1010 | Shrink wrap foil               | <b>400 €</b>   |
| XZ2001 | Loading on truck               | <b>390 €</b>   |
| XZ2003 | Oversea shipping pack (cradle) | <b>2.900 €</b> |
| XZ2020 | Ready for pickup               | <b>500 €</b>   |

All mentioned prices in €, basic prices ex yard and excl. VAT. All weights and measures are calculated numbers based on the construction data. Changes in construction and equipment reserved.  
 Above mentioned prices are recommended for ex yard deliveries within 4 month after order confirmation. For later delivery time the company reserves right to apply latest price list. Company reserves additional 15 working days when painted hull or deck is ordered. All measurements/figures are approximate. Errors and omissions excepted. Specification and material can be changed without notice.  
 Valid from 2019.07.01.